

Sunbelt Human Advancement Resources, Inc. (SHARE) Greenville, SC



Bruce Forbes
Special Projects Manager

SHARE Overview

- Community Action Agency
- Serve low-income residents in Greenville, Anderson, Pickens, and Oconee Counties
- Mission: *To help low-income residents attain self-sufficiency.*
- Programs: Head Start, Homeless Services, Housing Repair, LIHEAP, Parenting, Senior Advocacy, and..... **LADDER Job Training**

5 Components Needed for Successful Job Training Program

1) Funders

- City of Greenville
- United Way of Greenville County

3) Case Managers/ Career Coaches

- Quiwana James
- Craig Blackstock
- Bernard Smith

5) Employers

- Who are willing to hire

2) Training Partners

- Greenville Technical College
- CCT

4) Participants

- 80% or below AMI
- Usually have barriers -- no child care and/or lack of transportation
- Greenville County residents

Types of Job Training Classes

SHARE's LADDER Program Supports

- Health Care: Certified Nursing Assistant (CNA), Medical Unit Secretary, Phlebotomist, Sleep Technician, Certified Medical Assistant
- Truck Driver (CDL)
- Welder
- Computers: A+ Technician, Sysco Operating System Technician, Computer Maintenance
- Advanced Manufacturing

The Numbers

July 2012 – June 2013

- 135 served
- 117 completed job training class
- 101 employed
- 82% training-related job placement
- \$11.60 average hourly wage for non-manufacturing
- \$12.50 manufacturing average hourly wage to start (after 6 months climbs to \$13.00 - 15.00/hour)

SHARE'S LADDER PARTICIPANT STATUS REPORT
REPORTING PERIOD 4th QUARTER
ENDING JUNE 30, 2013



NAME	Classes	CPOP	PDOC	Tuition	Bks,Fees Mat/Sup	Trans. &CC	New Enrol.	Area	Emp./Start Date	Rate of Pay	1st Adv.	2nd Adv.	13 WK/F U	26 WK/ FU	Committed to Date
D.	Greenville Tech	Mar-09	Apr-11	\$650.00	\$143.00			CO	Rolling Green 05/09	\$12.00/hr			Yes	Yes	\$ 793.00
P.	Greenville Tech	Mar. 11	Apr. 11	\$60.00	\$40.00	Yes		C/O	Sptg. Regional 06/13	\$21.15/hr			Yes	Yes	\$100.00
A.	Greenville Tech	May. 12	June. 12	\$615.00	\$420.00			C/O	Magnolia Manor 6/12	\$12.70/hr			Yes	Yes	\$1,035.00
L.	Greenville Tech	June. 12	July. 12	\$809.00	\$1,218.00			N/T	G.H.S 10/09	\$8.78/hr					\$2,027.00
M.	Greenville Tech	June. 12	Sept. 12	\$809.00	\$1,197.00	Yes		D/B							\$2,076.00
S.	Greenville Tech	June. 12	Sept. 12	\$809.00	\$1,411.00			CO.	GHS-01/13	\$10.50/hr			Yes	Yes	\$2,220.00
D.	Greenville Tech	June. 12	Sept. 12	\$809.00	\$1,197.00	Yes		CO.	Foothills Retirement 3/12	\$9.00/hr					\$2,006.00
K.	Greenville Tech	June. 12	Sept. 12	\$809.00	\$1,050.00			CO	Wal-Mart 12/11	\$7.65/hr.					\$1,859.00
G.	Greenville Tech	June. 12	Sept. 12	\$809.00	\$1,152.00			CO	GHS-01/08	\$11.18/hr.					\$2,636.00
T.	Greenville Tech	June. 12	July. 12	\$615.00	\$519.00	Yes		CO.							\$1,134.00
A.	Greenville Tech	June. 12	July. 12	\$615.00	\$519.00	Yes		G/A	Omega 04/13	\$8.25/hr					\$1,134.00
T.	Greenville Tech	July. 12	Aug. 12	\$1,595.00	\$0.00			CO	Gordon Food Service-03/13	\$18.43/hr.					\$1,595.00
R.	CCT	July. 12	Aug. 12	\$2,202.02	\$0.00			CO.	DOE 10/12	\$28.72/hr			Yes	Yes	\$2,202.02

*PDOC - Projected Date of Completion *Bks, Fees Mat/Sup - Books, Fees, Materials and Supplies *Trans & CC - Transportation and Childcare
New Enrol. = New Enrollment this Quarter *CPOP - Curi 26-Week Follow-up Adv. -Advancement, Job Placement, Promotion
13-Week Follow-up 26 Week Follow-up WD-Withdrew



SHARE'S LADDER Program Wealth Impact Analysis

This report is derived from increase of income of each **LADDER** participant's hourly wage upon program enrollment (\$0.00 – amount if employed upon program entry). All increases are factored over a 52-week period to show total income impact for that program year.

Total Wealth (or income) Impact is derived by multiplying each measured program year impact for each year beyond that period to **June 30, 2013**. This measurement indicates Total Wealth Impact the **LADDER** program has had on all participants in the program since the beginning of program implementation.

Program Year of Recruitment	Number of Participants	Calculated Impact for First 52-week period	Total Calculated Impact through 06/13*
2002	14	246,771.20	2,467,712.00
2003	20	284,398.40	2,559,585.60
2004	35	488,446.40	3,907,572.80
2005	26	372,477.80	2,607,344.60
2006	10	61,692.80	370,156.80
2007	18	197,808.00	989,040.00
2008	13	116,688.00	466,752.00
2009	14	163,507.20	490,521.60
2010	14	249,408.00	498,816.00
2011	8	128,574.40	128,574.40
2012	7	104,593.60	104,593.60
Totals:	179	\$2,414,365.80	\$14,590,669.40

* reflects the total number of participants who have completed (1) year follow-up

Some Implications:

1. This is a measurement of the **LADDER** program's direct effectiveness in increasing the actual earnings (wealth) of low and moderate income City residents.
2. A total of **\$ 14,590,669.40** of increased earnings among **LADDER** participants impacts the local economy as the individuals have increased capacity to purchase goods and services.
3. The increase in wealth impacts local, state and federal economies due to the participants' decreased need for services and financial assistance.
4. The increase in wealth impacts local economic stability due to increased capacity among the participants to improve, maintain and purchase or lease their own housing.



County of Greenville

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Program Year of Recruitment	Number of Participants	Calculated Impact for First 52-week period	Total Calculated Impact through 06/13*
2007	20	164,790.40	823,952.00
2008	25	297,897.20	1,191,588.80
2009	20	263,558.40	790,675.20
2010	32	687,491.20	1,374,982.40
2011	13	196,585.60	196,585.60
2012	18	354,615.40	354,615.40
Totals:	128	\$1,977,043.80	4,744,505.00

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SNAP2Work and SHARE

- Only have 3 months of experience
- **Only our United Way dollars** can be leveraged with SNAP2Work. (Our City of Greenville dollars are Federal dollars and not eligible for program.)
- We kept **Budget** simple by only asking for reimbursement on **Direct Costs** (tuition, books, uniforms, physicals, SLED checks, drug tests, gas card, etc.) NOT for salaries & fringe.

SNAP2Work and SHARE (cont.)

- DSS forms have been easy to complete
 - Identify who SHARE serves
 - Progress of SHARE participants (i.e., Education, Job Search Training, Job Search, Employed)
- United Way staff has been very helpful as intermediary with DSS by coordinating, explaining, and answering questions on behalf of Nonprofits
- Now, we're waiting for DSS to **“Show us the money!”**

B. Program Direct Costs

List any direct costs associated with the grant funded program(s). Please refer to the Allowable Reimbursement schedule for guidance. Please be sure to show computation of costs in detail.

Item	Computation	Total	Grant Funds Expected less DSS/UWGC
Tuition for CNA, Phlebotomy, Unit Secretary, and Truck Driver Training	24 CNAs @ \$615 = \$14,760. 8 Phlebotomists @ \$1,210 = \$9,680. 10 Unit Secretaries @ \$1,152 = \$11,520. 8 Truck Drivers @ \$1,750 = \$14,000	\$49,960	\$22,482
Textbooks/Instruction Manuals for CNA, Phlebotomy, Unit Secretary, and Truck Driver Training	24 CNAs @ \$64 = \$1,536. 8 Phlebotomists @ \$158 = \$1,264. 10 Unit Secretaries @ \$154 = \$1,540. 8 Truck Drivers @ \$27.50 = \$220	\$4,560	\$2,052
Uniforms for CNA, Phlebotomy, and Unit Secretary	24 CNAs @ \$250 = \$6,000. 8 Phlebotomists @ \$250 = \$2,000. 10 Unit Secretaries @ \$250 = \$2,500	\$10,500	\$4,725
CNA Test Fees	24 CNAs @ \$101 = \$2,424	\$2,424	\$1,091
Immunizations for Phlebotomy and Unit Secretaries	8 Phlebotomists @ \$388 = \$3,104. & 10 Unit Secretaries @ \$212 = \$2,120	\$5,224	\$2,351
Truck Driver Physicals and Drug Screens	8 @ \$94 = \$752	\$752	\$338
SLED Background Checks	50 @ \$8 = \$400	\$400	\$180
Transportation Costs - Gas Cards	50 @ \$25 per month for 2 months	\$2,500	\$1,125
Total Program Direct Costs		\$76,320	\$34,344