

MOA Number: 4400030507

**MEMORANDUM OF AGREEMENT
BETWEEN

THE SOUTH CAROLINA
DEPARTMENT OF SOCIAL
SERVICES

AND

REAL CHAMPIONS, INC.**

This Memorandum of Agreement (MOA) is entered into as of July 1, 2022, by and between the South Carolina Department of Social Services, Post Office Box 1520, Columbia, South Carolina, 29202-1520 hereinafter referred to as "SCDSS" and, Real Champions, Inc., 7596 West Main Street, Ridgeland, SC 29936, hereinafter referred to as "Contractor".

RECITALS

WHEREAS, The FY 2022-23 South Carolina Appropriations Act of 2022, Proviso 11721, appropriates \$500,000 in General Fund dollars to "Real Champions, Inc."; and

WHEREAS, These funds are appropriated for the period beginning July 1, 2022, and ending June 30, 2023; and

WHEREAS, These funds are appropriated as part of the recurring agency base.

THEREFORE, the parties to this contract agree as follows;

ARTICLE I

CONTRACT PERIOD

The MOA shall take effect as of July 1, 2022, and shall, unless sooner terminated, continue in full force and effect through June 30, 2023. The services described herein shall be provided throughout the entire contract period either through funds made available by this contract or by other funds. This MOA is effective between the parties as of the effective date specified herein.

ARTICLE II

SCDSS RESPONSIBILITIES

SCDSS agrees to purchase from the Contractor and to pay for the services provided pursuant to this MOA in the manner and method herein stipulated:

A. **Limit on Total Reimbursement**

Total reimbursement to the Contractor pursuant to this MOA shall not exceed the following maximum sum(s):

\$500,000.00

TOTAL FUNDS: \$500,000.00

In no event shall South Carolina reimburse the Contractor for an amount in excess of the sum of the amounts set forth in this section.

B. **Use of Funds**

Real Champions, Inc. will use these funds to provide the most vulnerable child with a mentor to advocate for them and to walk them out of the cycle of poverty so that no child in the state of South Carolina can say/he did not have an option for his/her future. Our goal is for each child to say they had a choice in their future and no outside force, whether poverty or otherwise, dictated what life they could live.

For this year, our scope of work will entail:

1. **Stabilizing Jasper County.** We currently have three full-time mentors in Jasper County who work with 24 children. During the 2022-2023 year, these mentors will continue working with their children for 40 hours a week, 52 weeks a year, throughout the year. Our mentors will continue to help families and children through the complicated issues that often arise for families living in poverty. We measure each child's growth throughout their time in our program using designated metrics to ensure their success. We also have seven girls on the waitlist in Jasper County and hope to begin working with them this year.
2. **Launching Charleston County.** We have a new Program Director for Charleston County and three new mentors eager to begin working with children. Our mentors will begin working with 24 of the most vulnerable kindergarteners/first graders in Charleston County this year. This includes the child's initial intake process using the APERTURE system for and the school's records, partnering with the family, and working with the schools to ensure success.
3. **Exploring Partnerships.** We will continue to explore partnerships with both Beaufort and Dorchester County schools. It takes nine months to one year to launch a new partner site. We have begun conversations with both Beaufort and Dorchester schools to see what a long-term partnership in these counties could look like.

**ARTICLE III
REIMBURSEMENT PROCEDURES**

A. Request for Reimbursement

SCDSS will remit to the Contractor the total amount of the MOA upon receipt of invoice. Invoices must be prepared on the Contractor's letterhead stationery, signed in ink.

B. Place of Filing

Invoices shall be filed as follows:

South Carolina Department of Social Services Financial Services

Attention: Director of Accounts Payable

Post Office Box 1520

Columbia, South Carolina 29202-1520

**ARTICLE VI TERMINATION OF
CONTRACT**

A. Termination for Lack of Funds

Funds for this MOA are payable from State appropriations. In the event the SCDSS determines that sufficient appropriations are not made to pay the obligations under the MOA the SCDSS shall terminate the MOA. Termination shall be effective without penalty or termination costs. SCDSS shall have the sole responsibility for determining the availability of such state funds.

**ARTICLE V COVENANTS AND
CONDITIONS**

In addition to all other stipulations, covenants, and conditions contained herein, the parties to this MOA agree to the following covenants and conditions:

A. Option to Renew

At the end of the term of this MOA, SCDSS shall have the option to renew this MOA upon the same terms and conditions as contained herein for a period not to exceed an additional four, one-year periods for a potential maximum of five years.

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IN WITNESS WHEREOF The SCDSS and the Contractor, by their authorized agents, have executed this MOA as of the first day of July 1, 2022.

SOUTH CAROLINA DEPARTMENT OF
SOCIAL SERVICES (SCDSS)

REAL CHAMPIONS, INC.

By: _____

Susan Roben
Chief Financial Officer (CFO)

By: _____



Executive Director

DATE _____

DATE _____

November 10, 2022

**2022—2023 Budget
Real Champions, Inc.**

Projected Revenue													
Fiscal Year: September 1, 2022—August 31, 2023													
	September 2022	October 2022	November 2022	December 2022	January 2023	February 2023	March 2023	April 2023	May 2023	June 2023	July 2023	August 2023	Total
Cash On Hand													
Individual Donors	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$420,000
Government Agencies	\$25,000.00	\$500,000.00											\$525,000
Foundations	\$150,000.00					\$100,000.00							\$250,000
Business/Churches	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$120,000
Campaigns				\$100,000.00									\$100,000
Projected Revenue Total	\$220,000.00	\$545,000.00	\$45,000.00	\$145,000.00	\$45,000.00	\$145,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$1,415,000

Projected Expenses
Fiscal Year: September 1, 2022—August 31, 2023

	September 2022	October 2022	November 2022	December 2022	January 2023	February 2023	March 2023	April 2023	May 2023	June 2023	July 2023	August 2023	Fiscal Yr Totals
Salaries & Wages													
Executive Director	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$8,167.00	\$98,004
Senior Program Director	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$6,311.62	\$75,739
Director of Content Creation and Marketing	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$50,000
Lead Advocate Mentor, Jasper County	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$3,666.66	\$44,000
Advocate Mentors, Jasper County	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$10,275.33	\$123,304
Executive Assistant	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$3,982.50	\$47,790
Program Director, Charleston County	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$4,166.66	\$50,000
Program Assistant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$20,000
Advocate Mentors, Charleston County	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$11,250.00	\$135,000
Development Director	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000
Benefits	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$6,622.49	\$79,470
Taxes	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$4,583.33	\$55,000
Total Salaries & Wages	\$64,192.25	\$64,192.25	\$64,192.25	\$64,192.25	\$64,192.25	\$64,192.25	\$64,192.25	\$68,192.25	\$68,192.25	\$68,192.25	\$68,192.25	\$68,192.25	\$790,307
Administration													
Travel/Mileage	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$291.66	\$3,500
Board Meetings	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$416.66	\$2,500
Professional Development (Q1/Q2/Q3/Q4)	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$3,600
Contractors	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$2,916.66	\$35,000

